

ENDORSEMENTS

“Jeff provides a level of OD expertise to smaller organizations usually available only to a top 10 pharma company. He saved me one month of my own man-hours.”
Head, Discovery Research

“My work with Jeff has resulted in significant improvement of both management skills and teamwork within my organization.”
CSO, Biotech

“Jeff is the guy who tells you the things about you and your organization that no one else will, but that you absolutely have to know.”
CEO, Emerging Pharma

“Jeff Stone is an incredible force in the life of our organization. He is hard-working and dedicated and is able to implement results on a variety of different fronts. We count on him to be productive, mediate difficulties between team-mates, motivate workers and track progress of those he works with throughout the organization. I'm not sure where we would be without him!”

President, Early Stage Biotech

“Jeff is very collaborative. He knows how to tap into other people's talents and is excellent at facilitating a project. He knows the client needs very well and keeps the team on track in meeting these. He also brings his own creativity and customization to the project. I love working with Jeff. He is very clear, gives candid feedback, is encouraging and empowering.”

VP Research, Mid-sized Pharma Company

“Jeff is able to apply interpersonal behavioral knowledge in the pursuit of larger issues in the context of scientific organizations. This helps the people within organizations to find their common goals and work together more effectively.”

VP HR, Medical Device Company

Other Comments about Jeff Stone:

Uniquely strong intuition...ability to think outside the box to successfully overcome obstacles...ability to understand and solve complex issues/needs...quiet elegance in his approach to building relationships...a pleasure to work with...high quality, very intuitive, good communicator, does a great job... a great asset to our organization...insightful...highly trustworthy and talented...very easy to work with...his open and friendly personality makes people reach out to him and trust him

CORE ATTRIBUTES & SKILLS

When 29 of Jeff's clients were asked in 2007 to select the attributes they most associate with him...

% of Respondents	Described Jeff as:
100%	Ethical, Genuine, Authentic, Sincere, Honest & Dependable
100%	Intelligent, Bright, Intuitive, Wise & Experienced
83%	Credible, Convincing, Persuasive, Confident & Assertive
80%	Collaborative, Cooperative, Supportive, Helpful, Sensitive & Caring

When the same group of clients was asked to describe the skills they valued most in Jeff...

% of Respondents	Described Jeff as:
100%	Communicating (listening & speaking), Collaborating & Building Relationships
97%	Coaching, Counseling, Managing Conflict & Mediating
93%	Facilitating Groups, Building Consensus & Team Building